

Head of Technology Team

Invest Lithuania is the first point of contact for global companies looking to establish operations in Lithuania. We are focused on building the perfect product for global business, in order to attract foreign direct investment that leads to creation of new jobs and capital investment. In 2016 alone Invest Lithuania secured more than 3700 new jobs from more than 36 international companies.

Currently we are looking for Head of Technology Team with excellent communication, strategy, organizational and interpersonal skills.

Key responsibilities:

- Provide leadership and strategic direction for attracting foreign investment into Technology verticals (IT, digital economy, creative industries, high-tech, R&D).
- Innovate sales strategy and monitor its implementation by participating in meetings with top clients and to take part in key consultations and negotiations.
- Closely follow global technology developments, identify trends and opportunities for Lithuania, and develop and maintain key partnerships with relevant organizations both abroad and locally.
- Build relationships with top executives and influencers within the technology realm (US and Western European markets primarily).
- Understand existing Technology clusters in Lithuania and be able to support their operations by initiating investment environment improvement.
- Regularly review, update and innovate Lithuania's value proposition, develop new products for the Technology customer base.

The successful candidate should have the following:

- An advanced degree in a relevant field (information systems or technology, IT, business administration, economics or related fields).
- A minimum of 3-5 years of experience in technology or technology related sector.
- 1-2 years of successful team management experience.
- Passion to work with the most advanced international companies, plus an understanding of global technology trends and emerging technologies and companies.
- Excellent written and verbal communication skills (in English and Lithuanian).
- Strong inter-personal and inter-cultural communication and presentation skills, problem solving skills and client-facing skills.

Candidacy

- Applicants should submit their CV and Motivation letter by **August 25** to karjera@investlithuania.com
- For further information please contact Monika Šerėnienė at +370 (5) 272 6554.
- Confidentiality is guaranteed. We will get in touch with selected candidates.