

Legal Service Centres Your Next Best Decision

Due to a large pool of English speaking professionals and an exceptional infrastructure, Lithuania has become the outsourcing hotspot of the CEE. Its geographical proximity to the UK makes Lithuania a perfect near shore location for LPO needs.

“
After extensive market research, we chose Lithuania because it offers the perfect combination of a young, talented labour pool, best in class ICT infrastructure and a great geographical location.”

Timothy van Dijk,
General Manager of Citco Vilnius



1 Functional competencies

LPO:

- Paralegal
- Document management
- Contract drafting
- Litigation services incl. discovery
- Due diligence
- IP and procurement support
- Statutory filing coordination

SSC/BPO:

- Finance & Accounting
- Operational support
- Sales support
- HR

2 Labour pool

7,000 experienced professionals in the legal sector

10,500 students in law programs suitable for the LPO sector

2,000 law graduates annually

Almost 50% of SSC/BPO employees in Lithuania have a **masters or higher degree**

9 out of 10 potential employees would like to work for an international company

100% of SSC/BPO provide services in English

10% attrition rate in the professional services industry

3 Cost-effectiveness

LPO

	Average yearly salary, GBP
Paralegal (0-1 yrs experience)	6,800 23,000
Paralegal (1-3 yrs experience)	11,100 28,000
Paralegal (3-5 yrs experience)	17,000 32,000

SSC/BPO

Payroll officer	10,500 42,000
General accounts clerk	5,000 22,000
HR advisor	11,500 49,000

— LT — UK

Sources: Alliance for Recruitment, 2014 | Hays: Legal and Company Secretarial Market Overview and Salary Guide 2013 | Towers Watson Global Remuneration Planning Report 2014/15

RAPIDLY GROWING BUSINESS SERVICES' INDUSTRY IN LITHUANIA

BARCLAYS

1,330 FTE

WESTERN UNION WU
moving money for better

1,290 FTE

Danske Bank

650+ FTE

CITCO

240+ FTE

SEB

520 FTE

Swedbank

200 FTE

EUROMONITOR INTERNATIONAL

170 FTE

intermedix

378 FTE

IBM

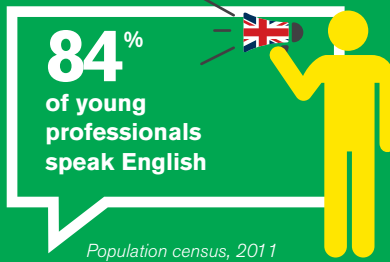
260 FTE

Legal Service Centres Your Business Location

EDUCATED TALENT POOL



#1 in the EU for number of law students per 1000 inhabitants



Population census, 2011



Europeans and their languages, 2012

FINANCIAL GOVERNMENT SUPPORT

Up to
50% off employee training costs

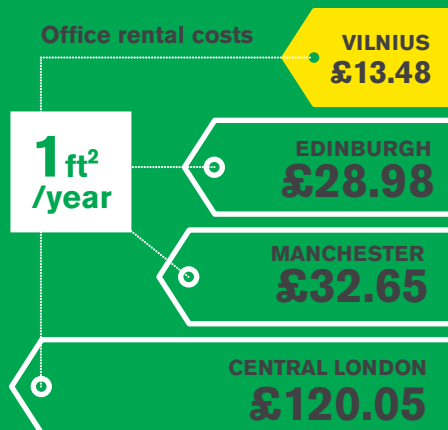


SUPPORTING BUSINESS INFRASTRUCTURE



Leading broadband speed in the EU and 7th fastest worldwide

Ookla Netindex, June 2014



Office Space Across the World, Cushman & Wakefield, 2014

EXCELLENT CONNECTIVITY



30 weekly flights from Lithuania to the UK

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We are a government agency that provides free investment advice, contacts and data. Let's talk if you need someone to:

- INFORM** you on business costs, labour, tax & legal settings and other business areas.
- CONNECT** you to partners and organise your business meetings in Lithuania.
- FACILITATE** the set up and launch of your company, as well as help you access governmental support.
- SUPPORT** your investment by lobbying for more business friendly laws and assisting in one-off problems.