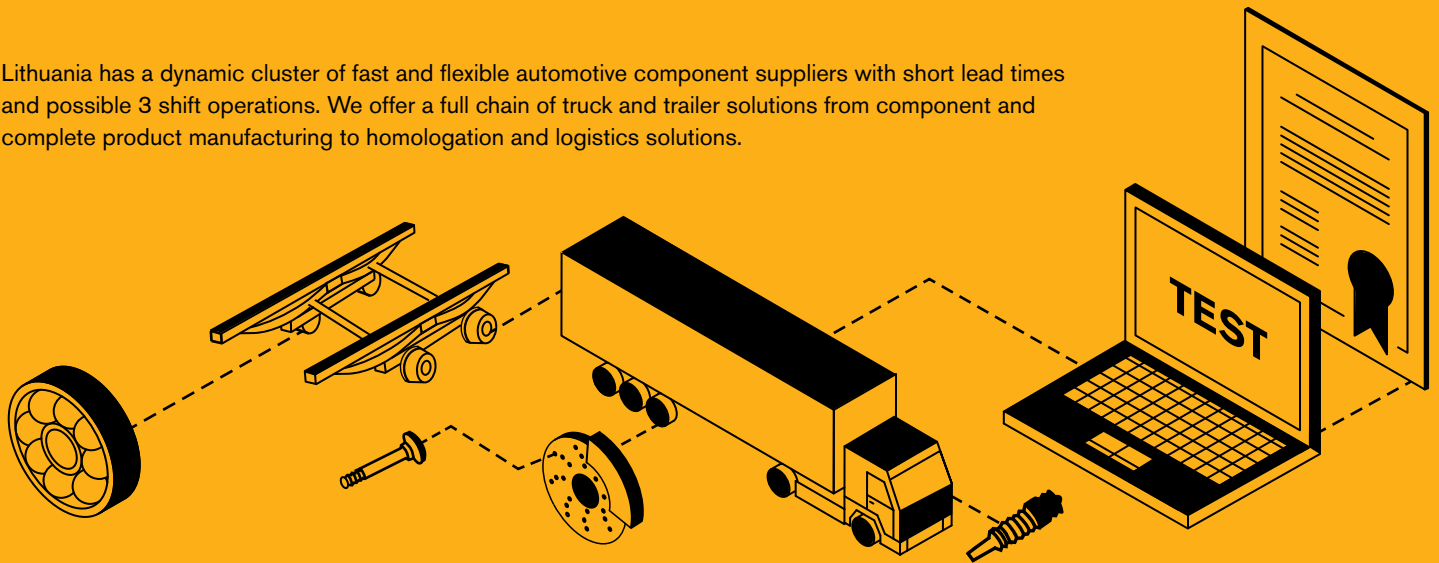


# Let's talk Lithuania

## Truck & Trailer Solutions

Lithuania has a dynamic cluster of fast and flexible automotive component suppliers with short lead times and possible 3 shift operations. We offer a full chain of truck and trailer solutions from component and complete product manufacturing to homologation and logistics solutions.



### 1. Component manufacturing

#### FLEXIBLE SUPPLY CHAIN:

**PRODUCTS:** brakepads, suspensions, bearings, fasteners, couplings, gaskets, filters, compressors and other components.

#### HIGH COMPETENCES IN:

Metal processing, plastic moulding, electro-mechanical engineering and assembly.

>400  
COMPANIES

Producing electrical and electronic, metal and plastic components to automotive industry.



### 2. Truck & trailer solutions

#### RANGE OF SPECIFIC SOLUTIONS

#### IT & GPS - FASTEST GROWING EUROPEAN GPS TRACKING SOLUTION PROVIDERS

- Advanced GPS Transport trackers and terminals;
- Navitrans;
- TrustTrack mobile platforms;
- GPS software and hardware;
- Remote download of tachograph data;
- Advanced warning systems;
- Accessories such as digital driver ID readers, panic buttons, eco-drive panels etc.

#### LOGISTIC SOLUTIONS:

- Warehousing and storage;
- Technical repair and support in more than 7 languages;
- Logistics management;
- 3PL services for Scandinavian, CIS and EU markets;
- Truck driving training etc.



### 3. Certification

#### FAST & COST-EFFICIENT HOMOLOGATION

ECE Type approval and individual approval testing for vehicles, trailers and brake pads. Local presence of designated ECE technical services;

ATP inspection (FRC, RNA, IN) for all types of semitrailers, reefer and tank trailers.

#### TESTING & CERTIFICATION:

Lithuania Up to 1 month

Neighbouring countries Up to 3-6 months

75-80%

The certification costs are 3-4 times lower than in Germany or Holland.



#### CLIENTS:

Opel, Jeep, Renault trucks, Dodge, Holden, Delphi, Land Rover, GM, Citroen, Chrysler, Scania, Mercedes Benz, BMW, Volkswagen, Ford, Volvo, Audi, Renault, MAN, Boeing, Claas, Kamaz, Gaz, Maz, Gazelle, DSV.

#### STANDARD CERTIFICATES:

ISO 9001, ISO 14001, ISO/TS 16949

#### STANDARD CERTIFICATES:

ECE trailer type approvals, trailer individual approvals, ATP Inspection

# Truck & Trailer Solutions in Lithuania

## Your Business Location

### TECHNICAL SKILLS AND COMPETENCIES



Source: Eurostat, 2012



**58% of engineering students specialize in transport & mechanical engineering**

Source: Ministry of Education and Science, 2014-2015

“  
Our efficiency rates in Lithuania are outstanding. Local team of innovative engineers and the flexible production line we've put in place have allowed us to stay ahead of the curve to exceed the demands of the constantly shifting market needs.”

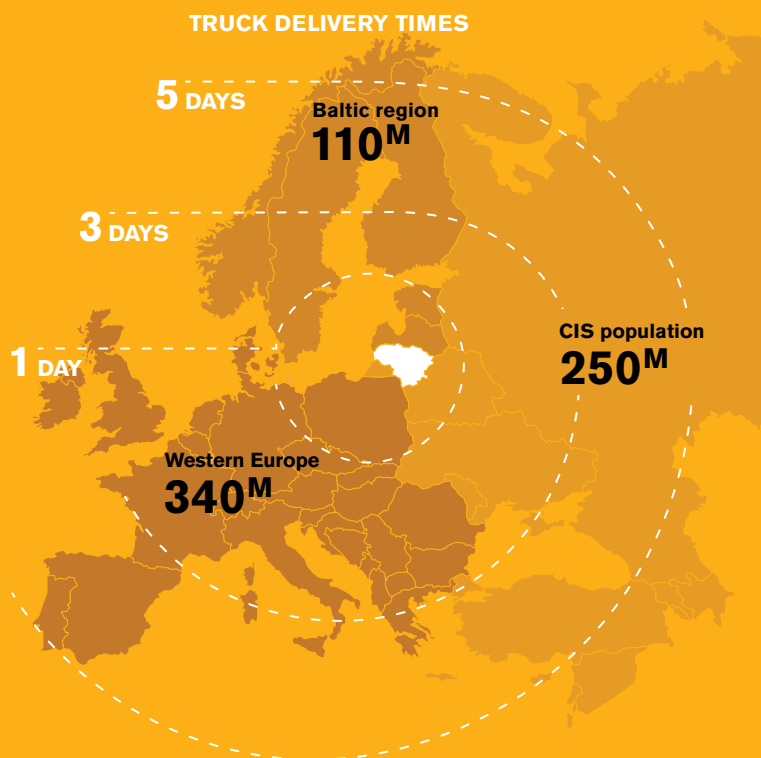
*Raimundas Petrauskas,  
Managing Director, Schmitz Cargobull Baltic*

### TRAILERS PRODUCED IN LITHUANIA



Source: Lithuanian Statistics, 2013

### A BRIDGE BETWEEN EASTERN & WESTERN MARKETS



Source: Girtėka Logistics, 2014.  
Estimates based on two-driver shared shift model

### CONTACT US:



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We are a government agency that provides free investment advice, contacts and data. Let's talk if you need someone to:

**INFORM** you on business costs, labour, tax & legal settings and other business areas.

**CONNECT** you to partners and organise your business meetings in Lithuania.

**FACILITATE** the set up and launch of your company, as well as help you access governmental support.

**SUPPORT** your investment by lobbying for more business friendly laws and assisting in one-off problems.